



## Lean canvas

Date : October 23, 2020 - All items on the board.

Barista

Thilaka

### Participants (attended the meeting)

- ✔ participant1@yopmail.com
- ✔ kannanog@gmail.com

### Participants (not attended the meeting)

- ⚠ participant2@yopmail.com
- ⚠ participant3@yopmail.com
- ⚠ thilaka@asaraa.com

<div>PROBLEM</div> <div><ul style="list-style-type: none"><li>• Ththht</li><li>• Fxfddxf</li><li>• Topic 2</li></ul></div>	<div>SOLUTION</div> <div><ul style="list-style-type: none"><li>• Blue topic 1</li><li>• My red topic 1</li></ul></div>	<div>UNIQUE VALUE PROPOSITION</div> <div><ul style="list-style-type: none"><li>• Sasfaasf</li><li>• Fddfsjdsfjasjdjvhhshhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh</li></ul></div>	<div>UNFAIR ADVANTAGE</div> <div><ul style="list-style-type: none"><li>• Zccccxc</li><li>• Xxx</li></ul></div>	<div>CUSTOMER SEGMENTS</div> <div><ul style="list-style-type: none"><li>• Zxccc cccc</li><li>• Xcvc vv</li></ul></div>
<div>EXISTING ALTERNATIVES</div> <div><ul style="list-style-type: none"><li>• Xzzxxxxx</li><li>• Xzxxxxx</li></ul></div>	<div>KEY METRICS</div> <div><ul style="list-style-type: none"><li>• Gsh dvha sv</li><li>• Xxx xxx</li></ul></div>	<div>HIGH-LEVEL CONCEPT</div> <div><ul style="list-style-type: none"><li>• Ssss</li><li>• My red topic1</li><li>• Asdjasbdj</li></ul></div>	<div>CHANNELS</div> <div>No statements.</div>	<div>EARLY ADOPTERS</div> <div><ul style="list-style-type: none"><li>• Thila ka</li><li>• Edfkdskfj</li></ul></div>
<div><div><div>COST STRUCTURE</div><div><ul style="list-style-type: none"><li>• Mlmsdlmf</li><li>• Sdnfkdsnfk</li><li>• Dsnfksfkh</li><li>• Jsdbkjbfds</li><li>• Sjbdcjbs</li><li>• Sadjfhjvajva</li></ul></div></div><div><div>REVENUE STREAMS</div><div><ul style="list-style-type: none"><li>• Kndfsksnd</li><li>• Dskjnfkdskfkjfkf</li><li>• Sdkfnksndf</li><li>• Dsjfkjjsbdf</li><li>• Dsklfnkdsnf</li><li>• Jksndkdjsfn</li></ul></div></div></div>				
<div>MARKET RESEARCH</div> <div><ul style="list-style-type: none"><li>• Dkfnkndg</li><li>• Dkfnkdnfd</li><li>• Dfn,snd</li><li>• Dsjfkksfks</li><li>• Sndsnddfn</li><li>• Knsdknskdnf</li><li>• Knsakndsfsk</li><li>• Skadskdjd</li><li>• Ajdnkasnd</li><li>• Dsfmsdnfsdbnm</li></ul></div>				

## PROBLEM

Statement : Ththht

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Fxfddxf

Discussed: 0 time(s)

Created by: Participant one

Actions:

Comments:

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Statement : Topic 2

Discussed: 1 time(s)

Created by: Thilaka

Actions:

Comments:

Thilaka  
comment3  
2020-10-23 15:19:21

Thilaka  
comment2  
2020-10-23 15:19:18

Thilaka  
comment 1  
2020-10-23 15:19:15

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## SOLUTION

Statement : Blue topic1

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : My red topic1

Discussed: 2 time(s)

Created by: Thilaka

Actions:

- dff  
fddddd

Comments:

Participant one  
sdsdfs  
2020-10-23 12:51:22

Participant one  
sdffdssdf  
2020-10-23 12:51:20

Participant one  
dsdsfdsff  
2020-10-23 12:51:18

Participant one  
dfgdf  
2020-10-23 12:51:17

Participant one  
assss  
2020-10-23 12:50:27

Thilaka  
xzzxcz  
2020-10-23 12:50:22

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# UNIQUE VALUE PROPOSITION

Statement : Sasfaasf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement :

[illegible]

Discussed: 1 time(s)

Created by: Thilaka

**Actions:**

- `xccvcxv`  
`cccccc`
- `dddddd`  
`sdsf`

Comments:

## Thilaka

ccc

2020-10-23 12:55:18

## Thilaka

CCCC

2020-10-23 12:55:16

## Thilaka

cccc

2020-10-23 12:55:14

## Thilaka

skdsdfsdf

2020-10-23 12:54:35

## Thilaka

sdlfsdlf;dsl

2020-10-23 12:54:33

## Thilaka

sdds, fm,

2020-10-23 12:54:31

# UNFAIR ADVANTAGE

Statement : Zccccxc

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

Thilaka  
gnkdgnkdfjg  
2020-10-23 15:04:04

Thilaka  
bjfjsdbjdffb  
2020-10-23 15:04:02

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## CUSTOMER SEGMENTS

Statement : Zxxxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xcvcvv

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## EXISTING ALTERNATIVES

Statement : Xzzxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xzxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

- zxxxxx  
sddsadss

Comments:

Thilaka

xzcxxcxc

2020-10-23 12:57:40

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## KEY METRICS

Statement : Gshdvhasv

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## HIGH-LEVEL CONCEPT

Statement : Ssss

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : My red topic1

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Asdjasbdj

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## EARLY ADOPTERS

Statement : Thilaka

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Edfkdsfj

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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# COST STRUCTURE

Statement : Mlmsdlmf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Sdnfkdsnfk

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---



Statement : Dsnfksfkh

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Jsdbkjbfs

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Sjbdcjbs

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Sadjfhjvajva

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## REVENUE STREAMS

Statement : Kndfsknd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dskjnfkdskfkjfkf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Sdkfnksndf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Dsjfkjjsbdf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---



Statement : Dsklfnsdnf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Jksndkdjsfn

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

# MARKET RESEARCH

Statement : Dkfnkndg

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dkfnkdnfd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dfn,snd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dsjfkkfsk

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Sndsnddfn

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Knsdknskdnf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---



Statement : Knsakndsfk

Discussed: 1 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Skadskdjd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Ajdnkasnd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Dsfmsdnfsdbnm

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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