



**Raman**  
TECHNOLOGIES, INC.

[www.ramantech.com](http://www.ramantech.com)

# CORPORATE OVERVIEW



## Raman Technologies Inc

📍 1 East Chase Street, Suite 218  
Baltimore, MD, USA

### LEADERSHIP

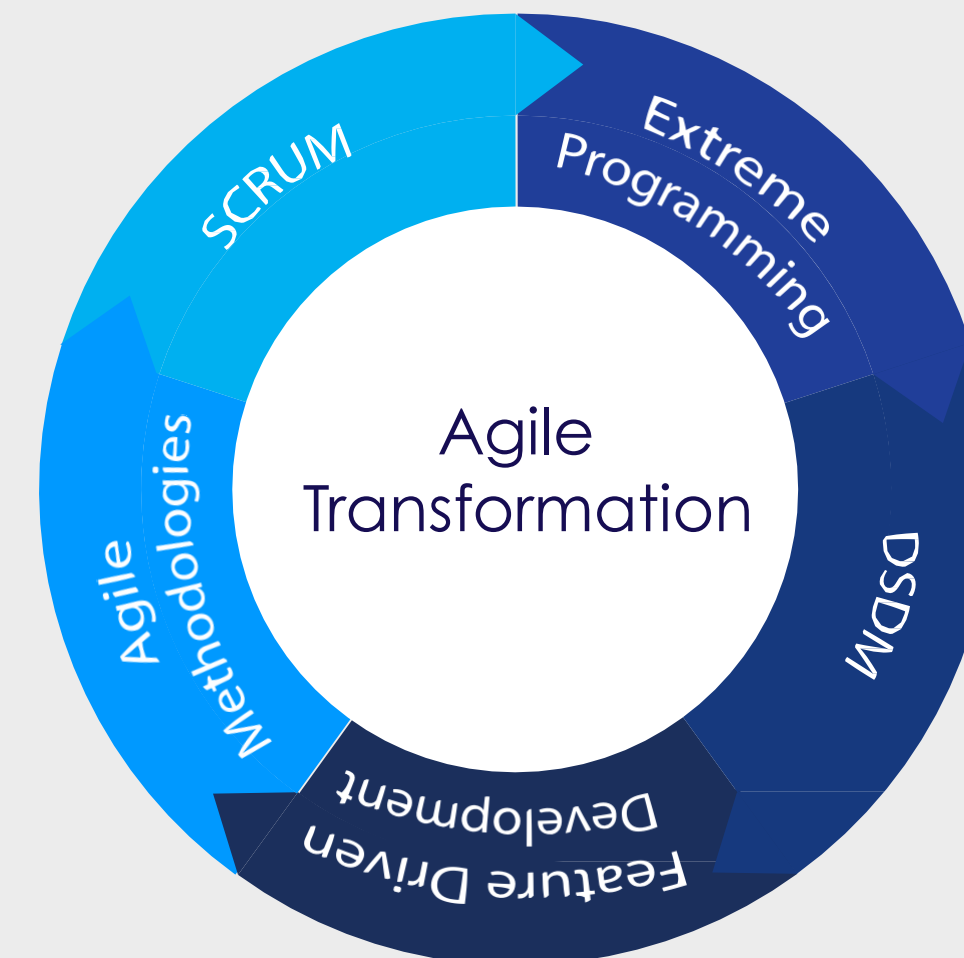
- 🔗 Agile Transformation Services for the Government
- 🔗 Backed by trusted clients
- 🔗 Empower professionals by providing education & tools on project management and agile delivery
- 🔗 Raman Technologies Inc advises on strategic portfolio execution

### LONG TERM RELATIONSHIPS

- 🔗 100% Referenceable clients
- 🔗 Trusted advisors based relationships
- 🔗 Technology specialization
- 🔗 Excellent customer satisfaction ratings

Raman Technologies Inc is an agile and technology consulting company that works with organizations to improve their product delivery model. Our niche is portfolio, program, and team execution in an enterprise environment. We often step in when companies like Intel, Cisco and so call agile transformation shops fail to deliver on client expectations.

Raman Technologies Inc is able to deliver value time after time for their clients because we can assess, strategize, explain, present, train from the executive level to the team level, and then help them execute the transformation and sustain afterwards. Our knowledge is cutting edge and well respected because we speak at international conferences, provide thought leadership, publish articles, books and tools, and obtain the highest certification credentials in the industry.



## Our Agile Vision

Nothing less than realizing the full potential of our clients and helping them unlock their greatest asset for maximum success, we call knowledge, in this complex world we live in.

"In a time of drastic change it is the learners who inherit the future. The learned usually find themselves equipped to live in a world that no longer exists." - Eric Hoffer



## Our Agile Mission

Raman Technologies Inc's mission is to empower organizations and people to be more effective, efficient, and successful in delivering their products to the marketplace. In essence - to be the catalyst and model for setting the standards for product development and creating a transparent and collaborative environment, where people are motivated to take ownership of their work and reach their potential.







## Dr. Sanjeev Raman

Dr. Raman has over 15 years of Enterprise Lean | Agile transformation, coaching, and training experience. He has been a Lean | Agile coach at the team, program, and enterprise level. He has helped organizations setup an Agile center for excellence, innovate better, improve productivity, and get ISO and CMMi certified for their Agile processes. Some of his clients have included Intel, Fannie Mae, Center for Medicare and Medicaid Services, JP Morgan Chase, PayPal, Cisco, just to name a few. Dr. Raman has four academic degrees, which includes two undergraduate degrees in Biomedical Science Research and Laboratory Science and two graduate degrees in Information Technology from University of Maryland, Towson University, and George Mason University respectively. He has been on review committees for selecting speakers for the Scrum Alliance conferences, spoken at agile conferences, and published articles. Dr. Raman holds an adjunct faculty position in the College of Health and Human Services at George Mason University. Dr. Raman has published with InfoQ, Scrum Alliance, and Agile Atlas. He has also developed a cloud based and mobile

Lean | Agile ALM



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### Aakash Srinivasan

Aakash Srinivasan is a Certified Scrum Trainer, Agile Coach, TBR – Certified Trainer and professional speaker who travels to consult Fortune 100 companies, working with enterprise management groups, executive teams and individual project teams on large scale agile transformations in addition to providing leadership coaching and other agile trainings. Aakash has trained thousands of individuals at several organizations including Lowe's, Time Warner Cable, Infosys Technologies Ltd, Freddie Mac, Fannie Mae, Capital One and mentored several enterprise management teams and individual project teams in these organizations on business efficiency, process improvements and organizational change.

Aakash frequently speaks at Agile conferences and industry events. A few recent instances include; Southern Fried Agile 2016, ADC West 2016, Heart of Agile 2016, Big Apple Scrum Day 2016, Global Scrum Gathering Orlando 2016, Innovate VA 2016, Agile 2015, Agile Indy 2015, Agile Chicago Style podcasts.





Vishesh Mathur

Vishesh Mathur has been an Enterprise Agile Coach for more than 8 years of his 17year Information Technology career and has successfully lead major Organizational Agile Transformation efforts across multiple Commercial organizations and Federal Agencies. He has previously served at Executive positions with Accenture Federal Services, Accenture LLP and Care First Blue Cross Blue Shield Association. His primary strengths are in Agile Portfolio Transformation, Lean based Organizational Process Architecture & Re-engineering, Agile Leadership & Team Coaching as well as in Strategic consulting around Agile based execution methodologies for Software development, Operational and Infrastructure teams. He currently holds an Active SPC4.0 certification with expert level knowledge of SAFe Framework.

## Raman Technologies Inc Provides:

- 🔗 Agile Coaching & Training
- 🔗 Lean Startup Advisory
- 🔗 Agile Program Managers/Scrum Masters
- 🔗 SAP Activate Methodology Expertise
- 🔗 Agile Assessments and Recommendations

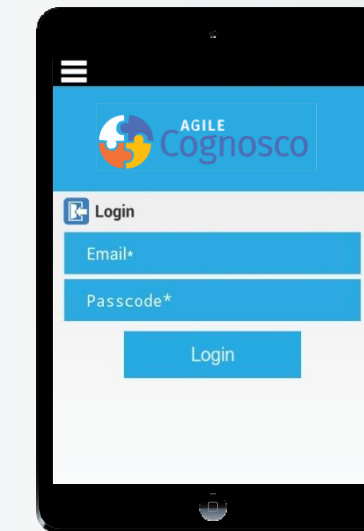
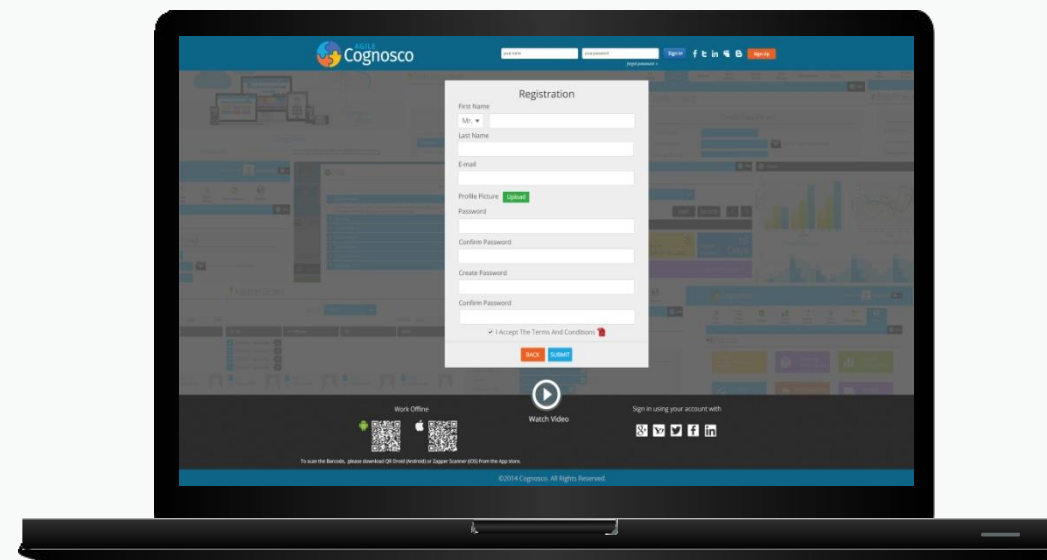
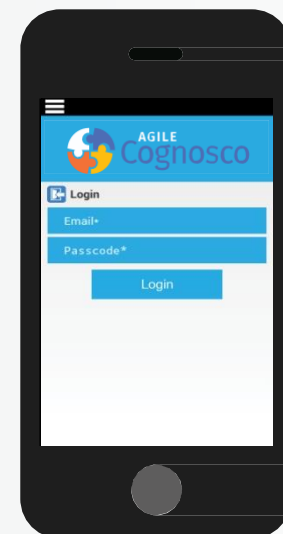
Since we understand Agile, and have helped over a dozen companies go Agile, we can effectively provide a strategy with confidence to help your organization. We will help you innovate, deliver faster, and ultimately delight your customers.



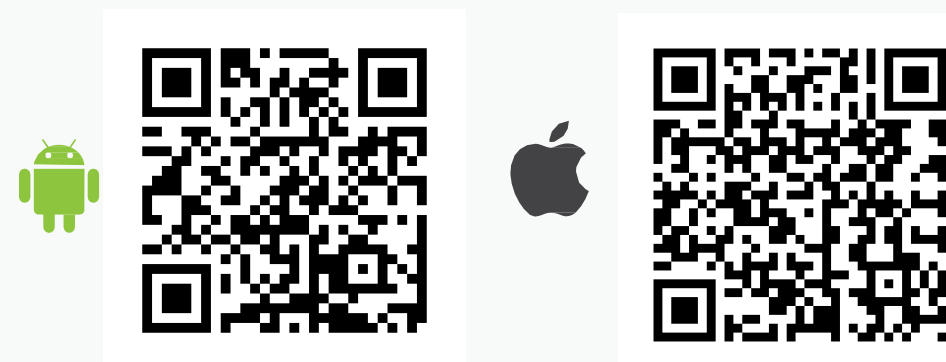


Ramantech has developed an Agile Project Management tool called Cognosco ([www.cognosco.us](http://www.cognosco.us)). This tool is hosted in the MS Azure Cloud and supports offline capability via Android and iOS apps.

Ramantech's Cognosco supports Agile methodologies such as Lean Kanban in practice and Scrumban



## Work Offline

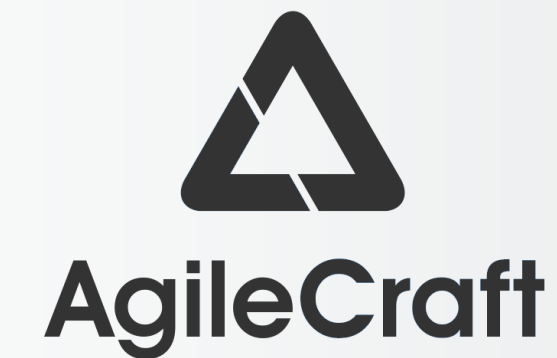


To scan the Barcode, please download QR Droid (Android) or Zapper Scanner (iOS) from the App store.

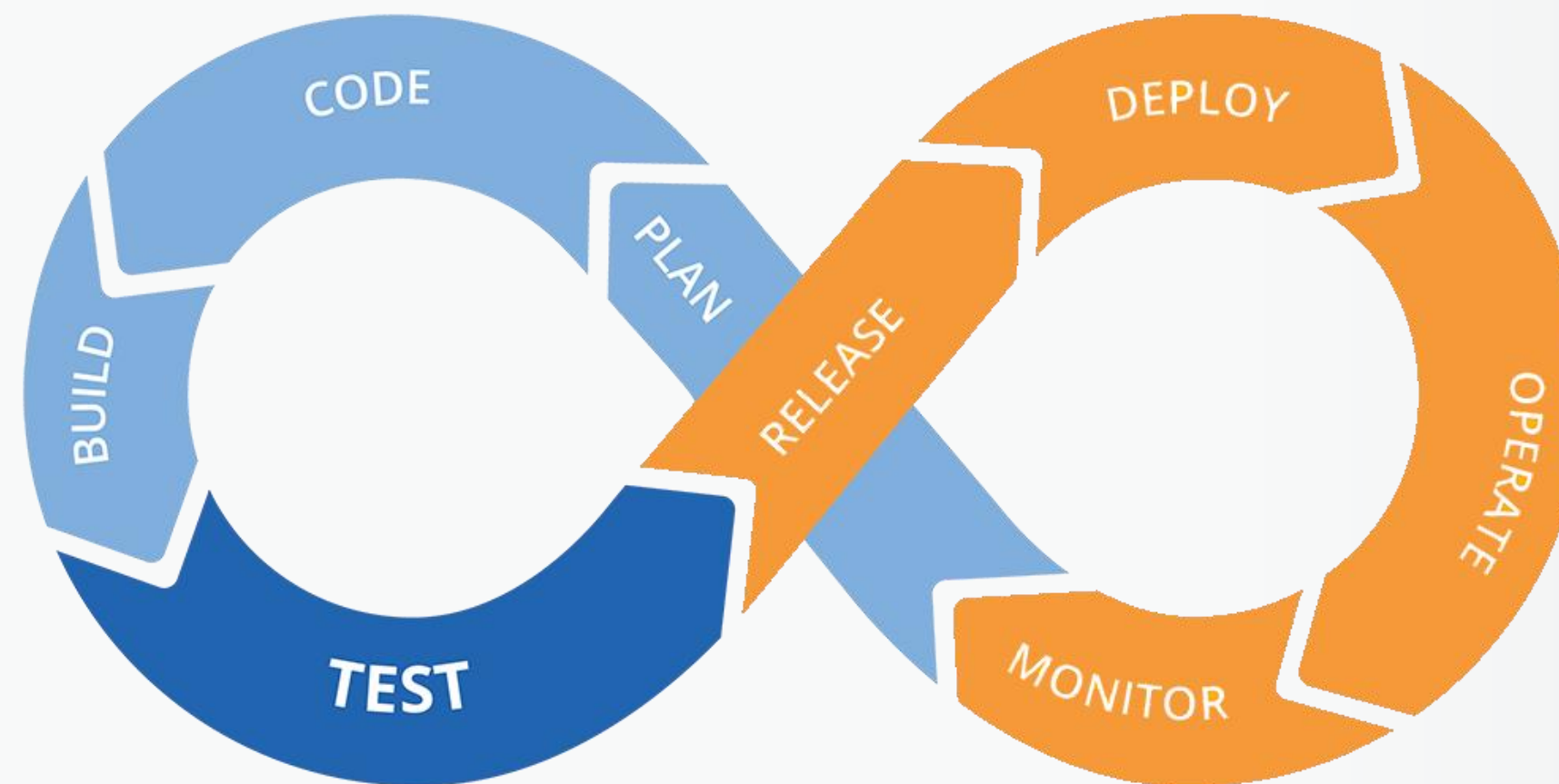
Raman Technologies can help configure and customize your Enterprise Agile ALM Tools



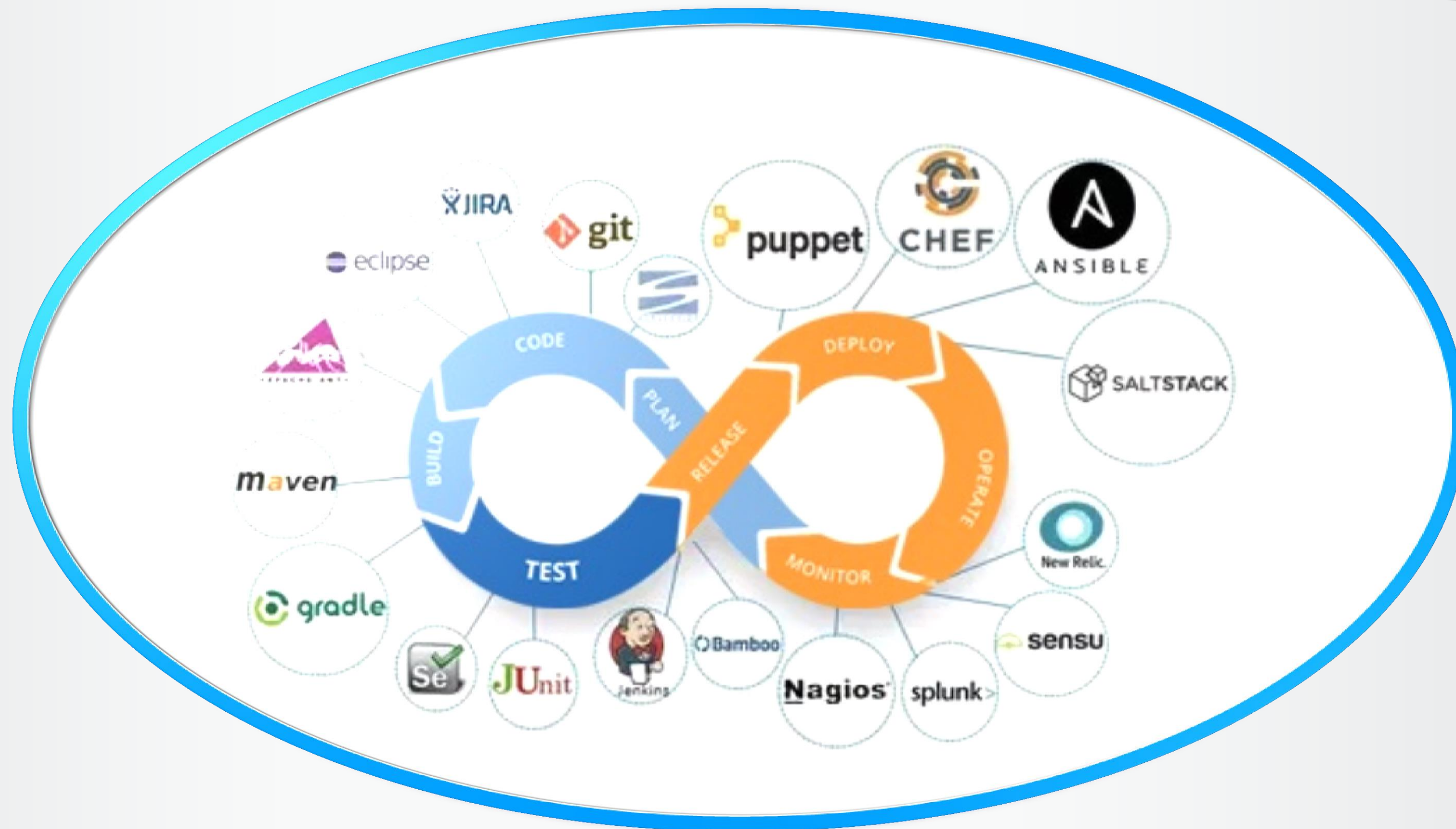
Go Agile. Go Rally.



DevOps is a cross-disciplinary community of practice dedicated to the study of building, evolving and operating rapidly-changing resilient systems at scale. Raman Technologies Inc works with organizations to implement organizational change to achieve its goals through its consulting services on DevOps.



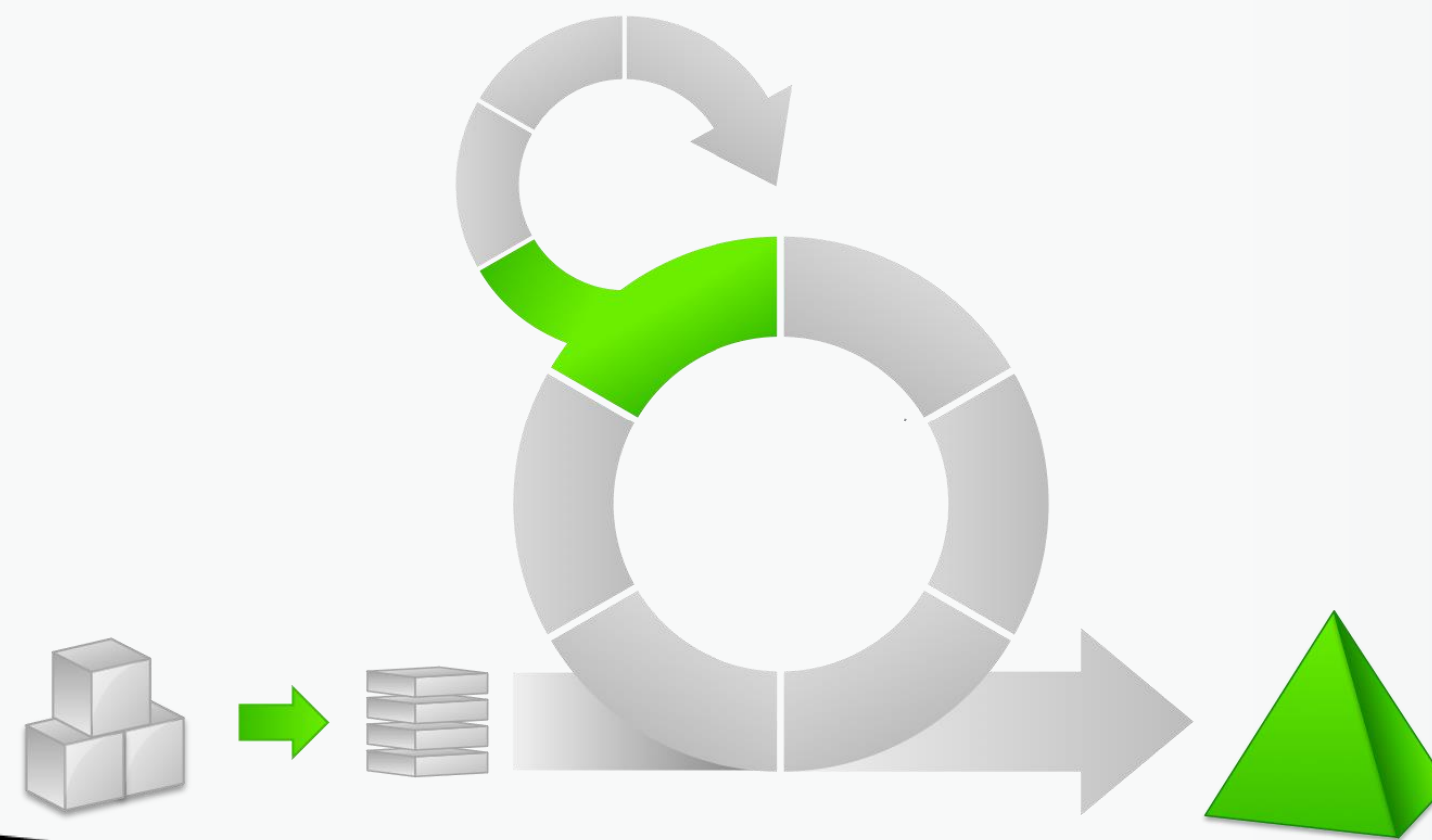









Our courses have been designed to take you through an interactive, Epic journey from the roots of Agile and Scrum to present day implementation strategies, and beyond. This well narrated, movie style course will show how to implement the Scrum constructs and the importance of the Lean|Agile mindset. The course will also cover the trending frameworks for innovation like Design Thinking and Lean Startup, and how it fits into the Scrum framework.

You will learn the roles, artifacts, and ceremonies of Scrum. Each Scrum ceremony will be simulated to illustrate the best practices. The course will also cover the trending frameworks for innovation like Design Thinking and Lean Startup, and how it fits into the Agile paradigm. At the end of the course, you can claim PDU and SEU credits from Project Management Institute and the Scrum Alliance, and review our real life Agile implementation case study.



SAFe Role - Based Learning Paths

More info: [ScaledAgile.com/which-course](https://ScaledAgile.com/which-course)

Roles	Core	Advanced
Agile Change Agents Consultants	Relevant experience of agile and scaling agile	Implementing SAFe 4.0 4 days  SAFe Program Consultant
Executives Managers Stakeholders	Leading SAFe 4.0 2 days  SAFe Agilist	Lean-Agile Leaders
Product Owners Product Managers	SAFe 4.0 PM/PO 2 days  SAFe Product Manager/ Product Owner	
Scrum Masters	SAFe 4.0 Scrum Master 2 days  SAFe Scrum Master <small>*available Nov. 2016</small>	<div> OR CSM, PSM, other</div> <div>SAFe 4.0 Advanced Scrum Master 2 days  SAFe Advanced Scrum Master</div>
Teams	SAFe 4.0 for Teams 2 days  SAFe Practitioner	Agile Teams





## Certified ScrumMaster®

The **Certified ScrumMaster® Course** offers training in the fundamentals essential for Scrum team members or a professional Scrum master.



## Certified Scrum Product Owner®

The **Certified Scrum Product Owner** Course exposes students to the basics of Scrum from the product owner's perspective. Receive training in the art of managing a product backlog and working with a scrum team.



## Certified Scrum Developer®

The **Certified Scrum Developer** program trains team members in advanced Agile engineering practices and other agility skills, along with the Scrum fundamentals developers need to create working software.

**Management 3.0** started out as a **book of the same name** written by leadership guru Jurgen Appelo back in 2010. Since then, Management 3.0 has become a global management movement.

More than 100 management coaches around the world are now facilitating the future of management through these two-day, hands-on workshops that offer games, tools and best practices that project managers, team leaders, middle management and C-level execs can take back and use immediately to start increasing employee engagement and instigating change management today.

**MANAGEMENT**  
**3.0** Agile Leadership Practices

## Be a KMP

Kanban Management Professional

*A new professional designation from Lean Kanban University*



PMI Agile Certified Practitioner  
(PMI-ACP)®



# CORPORATE PARTNERS





## CUSTOMERS

**PayPal**<sup>™</sup>



CareFirst 

**rackspace** 

**[LABS<sup>hp</sup>]**



**Syniverse**<sup>®</sup>  
*We make mobile work*

**JUNIPER**  
NETWORKS

 **Calix**

 **CU DIRECT**<sup>™</sup>

 **JPMorgan**

**SK**  **hynix**

 **Maryland Department  
of Transportation**

**JCPenney**

  
**CISCO**<sup>™</sup>

 **FannieMae**<sup>®</sup>

  
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Thank You

Dr. Sanjeev Raman

Founder

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